

E-CONTRACTS AND THE APPLICABILITY OF THE CONTRACT ACT, 1872 IN THE DIGITAL ERA

¹DR KAZI ABDUL MANNAN, ²JOYSHREE DAS JOYA, ³SULTANA

¹Professor, Department of Business Administration, Faculty of Business Shanto-Mariam University of Creative Technology Dhaka, Bangladesh ORCID: <https://orcid.org/0000-0002-7123-132X> Email: drkaziabdulmannan@gmail.com

²Advocate and Research Associate Dr. Kazi Abdul Mannan & Associates Dhaka, Bangladesh Email: joya@drmannankazi.org

³Research Associate, Center for Academic & Professional Career Development and Research (CAPCDR) Dhaka, Bangladesh, Email: sultana@capdr.org

Dr Kazi Abdul Mannan: drkaziabdulmannan@gmail.com

Corresponding Author: DR KAZI ABDUL MANNAN

ABSTRACT

The emergence of electronic contracts (e-contracts) has redefined the formation, execution, and enforcement of contracts in the digital age. In India, the legal framework governing e-contracts is primarily shaped by the Indian Contract Act, 1872 and supplemented by the Information Technology Act, 2000. However, the Contract Act—enacted in the 19th century—was not designed to accommodate the nuances of digital transactions, such as smart contracts, click-wrap agreements, and cross-border automated performance. This article critically examines the applicability of the Contract Act to e-contracts, exploring doctrinal challenges in offer, acceptance, consent, and consideration within digital environments. Through a comparative analysis of jurisdictions such as the United States, the United Kingdom, the European Union, and Singapore, the study highlights global best practices. It identifies key legislative and judicial gaps in the Indian context. The paper further examines the judicial responses in India and proposes targeted reforms to modernise the legal treatment of electronic contracts. Recommendations include legislative amendments, enhanced consumer protections, judicial specialisation, international harmonisation, and public awareness initiatives. The article concludes that without systematic legal reform, India risks undermining the enforceability and integrity of digital contracts, impeding both domestic innovation and international commercial engagement.

KEYWORDS: E-Contracts, Indian Contract Act, Digital Consent, Smart Contracts, Legal Reform, Cyber Law, Bluebook.

1. INTRODUCTION

The transformation of commerce from physical to digital platforms has necessitated a reevaluation of legal frameworks that govern contractual relationships. The surge in e-commerce, fintech, telemedicine, and digital services has made electronic contracts, or e-contracts, an integral part of contemporary transactions. In this context, the Indian Contract Act, 1872 (hereinafter referred to as the “Contract Act”), which was drafted in an era without the internet and digital communication, faces the challenge of maintaining relevance and adaptability in a technologically complex environment.

A contract, at its core, is defined as a legally enforceable agreement between competent parties with lawful consideration and mutual assent.¹ The Contract Act, in its foundational Sections 2 and 10, emphasises offer, acceptance, intention, and consideration.² However, these elements traditionally assumed a tangible form—oral agreements, written documents, and physical signatures. In contrast, e-contracts are formed through digital interfaces, such as clicking “I Agree,” exchanging emails, using automated scripts, or utilising blockchain-based smart contracts. The challenge, therefore, is to determine whether such novel mechanisms satisfy the statutory and judicial expectations embedded in 19th-century legislation.

The Indian legal regime has made confident strides in bridging the analogue-digital divide. The enactment of the Information Technology Act, 2000 (hereinafter “IT Act”) granted legal recognition to electronic records and digital signatures.³ Sections 4 and 5 of the IT Act explicitly state that electronic records and signatures are to be treated on par with physical documents and handwritten signatures, provided they meet the prescribed standards.⁴ Nonetheless, the IT Act operates in tandem with, rather than as a substitute for, the Contract Act. Consequently, many questions remain unresolved. Can clicking a checkbox amount to free consent under Section 13 of the Contract Act?⁵ How does one determine the “place” and “time” of contract formation in cyberspace under Sections 3 and 4?⁶ Does the use of AI or automated systems challenge the notion of intention to create legal obligations?

Judicial interpretation in India has incrementally addressed some of these uncertainties. In *Trimex International FZE Ltd. v. Vedanta Aluminium Ltd.*, the Supreme Court held that contracts formed through email exchanges could be enforceable even in the absence of a formal written agreement.⁷ In *Bharat Sanchar Nigam Ltd. v. BPL Mobile Cellular Ltd.*, the Court recognised the legal sanctity of digital communication and record-keeping.⁸ However, these rulings are sporadic and often lack uniformity in addressing digital complexities. Unlike jurisdictions such as the United States, which have enacted the

Electronic Signatures in Global and National Commerce (E-SIGN) Act, or the European Union, which adopted the eIDAS Regulation, India's approach remains fragmented and largely interpretive⁹.

The need for comprehensive statutory clarity is evident. The digital economy, currently contributing approximately 15% of India's GDP, is expected to reach 20% by 2026¹⁰, requires a robust, transparent, and adaptive legal infrastructure. Existing gaps in legislative language, enforcement capacity, and judicial precedent expose users—predominantly consumers—to vulnerabilities that range from unequal bargaining power to challenges in dispute resolution.

This paper seeks to explore the applicability, limitations, and evolution of the Contract Act in the context of e-contracts. Through a doctrinal and comparative legal analysis, it examines whether the traditional principles of Indian contract law can coexist with modern digital contract formation methods. The research also addresses whether judicial or legislative reforms are necessary to foster a more technology-friendly contractual environment, aligned with global best practices.

2. THEORETICAL FRAMEWORK

The legal analysis of e-contracts within the context of the Indian Contract Act, 1872 (hereinafter referred to as the "Contract Act") requires a multidimensional theoretical lens that bridges traditional contract doctrine with evolving digital paradigms. The theoretical framework of this study integrates Legal Positivism, Doctrinal Contract Theory, and the emerging school of Digital Legal Realism to critically examine the interpretation, applicability, and evolution of contractual norms in the digital realm.

2.1. LEGAL POSITIVISM: VALIDITY THROUGH CODIFICATION

Legal positivism, most notably advanced by scholars such as John Austin and H.L.A. Hart, holds that the authority of law stems not from its moral content, but from its source—whether it be legislation or recognised customs¹¹. This theory underpins much of India's statutory framework, including the Contract Act, which remains the primary source of contractual governance despite being over 150 years old.

According to Hart's concept of the "rule of recognition," laws derive legitimacy from their acceptance by institutions that create and apply them¹². In this view, the Contract Act remains valid and applicable until repealed or amended, regardless of technological developments. Legal positivism, therefore, affirms that even digital contracts must conform to codified norms such as offer, acceptance, and consideration, unless legislatively modified.

The challenge arises when these statutes, though valid, become increasingly detached from the technological realities they are supposed to govern. As noted by Hart, legal systems require an internal mechanism of adaptability to accommodate societal evolution¹³. This tension between static codes and dynamic realities necessitates interpretive or legislative recalibration, especially in the context of e-contracts that operate through artificial intelligence (AI), smart contracts, or blockchain networks.

2.2. CLASSICAL DOCTRINAL CONTRACT THEORY: CONSENT, OFFER, AND ACCEPTANCE

The doctrinal basis of contract law is rooted in classical liberal principles that emphasise individual autonomy, intention, and voluntary agreement¹⁴. Scholars like Samuel Williston and Arthur Linton Corbin emphasised the primacy of consensual exchange in the formulation of contracts¹⁵. This traditional model is reflected in Sections 2(h), 10, and 13 of the Contract Act, which require that contracts be formed through a lawful offer and acceptance, supported by free consent and consideration¹⁶.

In a digital environment, these requirements manifest in different ways. For instance, is a click on a website's "I Agree" button sufficient to establish informed consent? Are automated chatbot communications valid offers or mere invitations to treat? Such questions challenge the conventional binaries of offer and acceptance¹⁷. However, doctrinal theory provides a stable framework for adjudicating these disputes, provided courts are willing to adapt the interpretation of established terms to modern scenarios.

The Indian Supreme Court has applied doctrinal theory to digital communications in decisions such as *Trimex International FZE Ltd. v. Vedanta Aluminium Ltd.*, where email negotiations were held to constitute a binding agreement¹⁸. Similarly, international jurisprudence supports the idea that digital interactions, where intention and clarity are evident, fulfil doctrinal requirements¹⁹. Thus, doctrinal theory remains relevant but must be interpreted within the functional realities of digital commerce.

2.3. DIGITAL LEGAL REALISM: LAW IN CONTEXT

While doctrinal theory and legal positivism emphasise structure and legitimacy, Digital Legal Realism emphasises the function, context, and societal consequences of law. This emerging theory builds upon the foundational work of American legal realists such as Karl Llewellyn and Jerome Frank, who argued that law should reflect societal practices rather than abstract principles²⁰. In the context of e-contracts, digital realism advocates for considering the technological, behavioural, and economic realities of internet-based transactions.

For instance, the doctrine of free consent must be reconsidered when end-users routinely click through opaque “terms and conditions” under pressure to access essential services.²¹ Similarly, blockchain-based smart contracts execute autonomously and may lack traditional notions of human intention or intervention. Under a digital realist lens, enforceability should depend not on rigid adherence to form, but on whether parties meaningfully engaged in the transaction and whether the system supports fairness and accountability.

Digital realism has influenced judicial reasoning in multiple jurisdictions. Courts in the United States, for example, have declined to enforce browse-wrap agreements that lacked sufficient notice to the user, citing a lack of “manifestation of assent.”²² In India, although jurisprudence in this area remains underdeveloped, a shift toward contextual interpretation is increasingly evident in consumer protection and IT-related rulings.²³

2.4. CONCLUSION OF THEORETICAL FRAMEWORK

Together, legal positivism provides the authority of the Contract Act, and doctrinal theory supplies the analytical tools to examine the elements of offer, acceptance, and consent. At the same time, digital realism introduces a contextual and consumer-sensitive dimension that is essential in the digital era. For Indian contract law to remain effective in regulating e-contracts, courts and lawmakers must apply these theories in a blended, dynamic fashion.

3. RESEARCH METHODOLOGY

Doctrinal or “black-letter” legal research involves the analysis of statutes, case law, and scholarly commentary.²⁴ This method is most suitable for evaluating legal principles codified in the Contract Act and the Information Technology Act, 2000 (hereinafter referred to as the “IT Act”). The doctrinal approach facilitates the identification of gaps, inconsistencies, and interpretive possibilities within existing legal texts governing e-contracts.

3.1. PRIMARY SOURCES INCLUDE

- The Indian Contract Act, 1872, with emphasis on Sections 2, 3, 4, 10, 13–19 (contract formation, consent, communication, and enforceability).
- The Information Technology Act, 2000, particularly Sections 4, 5, 10A, and the First Schedule, which delineate the legal recognition of electronic records and digital signatures.
- Judicial decisions from the Supreme Court of India and High Courts interpreting digital contracts or relevant electronic communications.
- Doctrinal research also entails a study of classical commentaries such as Pollock & Mulla and Avtar Singh on Law of Contracts, which provide authoritative interpretations of the Contract Act²⁵.

3.2. COMPARATIVE LEGAL ANALYSIS

To assess the global context and applicability of best practices, this study employs a comparative method, analysing how other jurisdictions have reformed or interpreted their contract law frameworks in response to digital transformation.

Key jurisdictions considered include:

- **United States:** The Uniform Electronic Transactions Act (UETA) and the Electronic Signatures in Global and National Commerce Act (E-SIGN Act)²⁶.
- **United Kingdom:** The Electronic Communications Act, 2000, and guidance from the UK Law Commission.
- **Singapore:** The Electronic Transactions Act, 2010, which offers comprehensive provisions regarding the formation and execution of e-contracts.

Comparative analysis reveals whether Indian courts and lawmakers can draw inspiration from these regimes or whether unique socio-legal circumstances necessitate a bespoke solution.

3.3. ANALYTICAL APPROACH

The analytical method complements doctrinal and comparative research by evaluating legal content in the context of real-world transactions. It examines how e-contracts are formed in practice—through websites, mobile apps, and blockchain platforms—and whether these practices align with legal principles such as free consent, lawful consideration, and enforceability.

This method involves:

- Analysis of different forms of e-contracts, including click-wrap, browse-wrap, and smart contracts.
- Review of consumer protection concerns, particularly regarding adhesion contracts and information asymmetry.

- Examination of technological challenges such as authentication, jurisdiction, and the role of intermediaries.

The analytical approach enables a realistic assessment of how statutory principles function within digital ecosystems, bridging the gap between normative theory and actual implementation.

3.4. SECONDARY SOURCES AND SCHOLARLY COMMENTARY

The research draws upon:

- Law review articles and academic journals addressing digital contracts, privacy, consent, and legal enforceability.
- Reports by international bodies such as UNCITRAL and the OECD.
- Government publications, including the Ministry of Electronics and Information Technology's digital economy policy reports²⁷.

This layered approach offers a multidimensional understanding of both domestic and international perspectives on e-contract regulation.

3.5. LIMITATIONS OF THE STUDY

The research is confined to the civil aspects of e-contract enforcement under Indian law. It does not delve into criminal liability under the IT Act, issues of cybersecurity, or international trade law implications of cross-border e-contracts. Furthermore, the study focuses on doctrinal and conceptual questions and does not include empirical or survey-based data collection.

By integrating doctrinal, comparative, and analytical methodologies, the study aims to present a comprehensive legal evaluation of e-contracts under the Indian Contract Act, 1872. This tripartite framework enables an assessment that is both normatively robust and practically grounded, offering valuable insights for legal reform and judicial interpretation in the digital age.

4. UNDERSTANDING E-CONTRACTS: FORMS AND FEATURES

The proliferation of digital technologies has transformed the landscape of contractual relationships, giving rise to diverse types of electronic contracts (e-contracts). While the foundational principles of contract law—offer, acceptance, consent, and consideration—remain, their expression in digital formats has altered their operation and legal interpretation. This section examines the primary types of e-contracts and their distinct characteristics within the context of Indian and international jurisprudence, with a focus on their interaction with the Indian Contract Act, 1872 (hereinafter referred to as the “Contract Act”).

4.1. NATURE AND DEFINITION OF E-CONTRACTS

An e-contract is essentially a contract formed, negotiated, and executed through electronic means, such as emails, websites, mobile applications, or automated platforms.²⁸ Though the Contract Act does not define “e-contract,” the Information Technology Act, 2000 (hereinafter “IT Act”) implicitly recognises them by granting legal status to electronic records and digital signatures.²⁹ Section 10-A of the IT Act, inserted by the 2008 amendment, affirms that contracts formed through electronic means shall not be deemed unenforceable solely because they were executed electronically.³⁰

Thus, e-contracts fall within the scope of the Contract Act as long as they satisfy the criteria outlined in Section 10, namely, the existence of lawful consideration, the capacity to contract, and the free consent of the parties.³¹ The challenge lies in interpreting these criteria in light of new technologies.

4.2. TYPES OF E-CONTRACTS

E-contracts manifest in various forms depending on how consent is recorded and the manner of communication. The three principal categories include click-wrap, browse-wrap, and shrink-wrap agreements, as well as emerging innovations such as smart contracts.

4.2.1. CLICK-WRAP AGREEMENTS

A click-wrap agreement is one in which a user indicates acceptance by clicking a button (such as “I Agree”) after being presented with the terms and conditions³². This form of contract is commonly used in software installations, app permissions, and e-commerce websites.

Courts in India and abroad have generally upheld click-wrap contracts as legally binding, provided the terms were made available and the user had a meaningful opportunity to review them. In *Trimex International FZE Ltd. v. Vedanta Aluminium Ltd.*, the Indian Supreme Court held that even email exchanges indicating mutual assent constituted a valid contract, reinforcing the doctrine that the digital manifestation of consent can suffice.³³ Similarly, U.S. courts have consistently enforced click-wrap agreements. In *Feldman v. Google Inc.*, the court held that clicking a button constituted

express consent to the terms of service.³⁴ However, concerns about the nature of informed consent persist, particularly when the terms are voluminous or complex, which may create friction with Section 13 of the Contract Act, which requires free and informed consent.³⁵

4.2.2. BROWSE-WRAP AGREEMENTS

Browse-wrap agreements are typically passive: they bind users merely by browsing or using a website, without requiring any affirmative action such as clicking a checkbox.³⁶ Terms are usually available via a hyperlink, often placed inconspicuously.

These agreements have been treated with scepticism by courts due to the absence of explicit consent. In *Nguyen v. Barnes & Noble Inc.*, the U.S. Ninth Circuit held that browse-wrap terms were unenforceable where the website failed to provide conspicuous notice and did not require affirmative assent.³⁷ Indian courts have yet to rule on the enforceability of browse-wrap agreements directly. Still, the principles of “free consent” and “awareness of terms” suggest that such contracts may face validity challenges under the Contract Act.

4.2.3. SHRINK-WRAP AGREEMENTS

Shrink-wrap agreements typically refer to terms enclosed within the packaging of physical goods, most commonly software. The user is deemed to accept the terms by opening the packaging or installing the software. These contracts are gradually evolving into digital equivalents as software distribution moves online.

Indian courts have not ruled on shrink-wrap contracts, though international practice suggests a conditional approach. Courts have upheld them where users had the opportunity to review terms before final use.³⁸ However, enforceability may still be questioned under Section 19 of the Contract Act if the terms are deemed unfair or coerced.

4.2.4. SMART CONTRACTS

A smart contract is an automated digital agreement, often coded in blockchain technology, that self-executes upon the fulfilment of predefined conditions. These contracts typically lack traditional elements, such as a human signature or human oversight.

While India has not yet developed a statutory framework for smart contracts, they pose unique challenges to the legal understanding of offer, acceptance, and intention under the Contract Act. Smart contracts fulfil obligations automatically and may not provide users with the opportunity to renegotiate or terminate under unfair conditions.³⁹ This challenges the principles under Sections 13–19 of the Act, which require real and voluntary consent.

Digital Legal Realists argue that enforceability in such contracts should be based on transparency, reliability, and accountability, rather than traditional notions of form.⁴⁰ However, without specific legislation, smart contracts remain in a legal grey zone under Indian law.

4.3. KEY FEATURES OF E-CONTRACTS

E-contracts, regardless of form, share standard features that distinguish them from traditional contracts:

- **Speed and Accessibility:** E-contracts are concluded instantly across geographical boundaries, posing jurisdictional complexities.
- **Automated Consent:** Many contracts record consent digitally, often without thorough user engagement.
- **Information Asymmetry:** Users are frequently unable to understand or negotiate terms, raising concerns of inequality and unfairness.
- **Evidence and Authentication:** Digital contracts raise evidentiary questions. While the IT Act validates digital signatures, authenticity and non-repudiation remain critical legal issues⁴¹.

These features compel courts to adapt traditional doctrines of free consent, consideration, and communication in line with technological realities.

4.4. APPLICABILITY UNDER INDIAN CONTRACT LAW

While the Contract Act does not explicitly categorise e-contracts, its foundational principles remain applicable if interpreted contextually. Sections 3 and 4, which deal with the communication of offer and acceptance, must be construed in terms of digital timestamps and IP logs.⁴² Similarly, Section 10’s requirement of lawful consideration and intention to create legal relations may need re-evaluation in automated and AI-generated contracts.

Given the absence of statutory reform, the courts carry the primary burden of reconciling these contracts with established principles. Harmonising the IT Act and the Contract Act remains a crucial task for both India’s judiciary and legislature.

5. APPLICABILITY OF THE INDIAN CONTRACT ACT, 1872 TO E-CONTRACTS

The Indian Contract Act, 1872 (hereinafter referred to as the “Contract Act”) forms the cornerstone of contract law in India. Its foundational principles of offer, acceptance, consideration, and consent govern all legally binding agreements within the Indian jurisdiction⁴³. Although enacted in a pre-digital era, the Contract Act does not exclude contracts made by electronic means from its purview. As such, e- contracts—whether formed via websites, mobile applications, or blockchain-based platforms—must satisfy the statutory requirements under the Contract Act to be considered enforceable. This section examines the application of key provisions of the Act in the context of e-contracts, exploring their relevance, limitations, and adaptability in the digital age.

5.1. OFFER AND ACCEPTANCE: SECTIONS 2 AND 10

Sections 2(a) and 2(b) of the Contract Act define an offer and acceptance, respectively, while Section 10 outlines the essential requirements of a valid contract⁴⁴. A lawful offer must be communicated, and a corresponding acceptance must be unequivocal and communicated to the offeror. In digital transactions, the offer is often made via terms posted on websites or applications, and acceptance is recorded electronically, such as through a click-wrap agreement.

Courts have consistently held that e-contracts formed by the exchange of emails, website interfaces, or digital clicks satisfy the principles of offer and acceptance. In *Trimex International FZE Ltd. v. Vedanta Aluminium Ltd.*, the Supreme Court observed that contracts concluded via email correspondence were binding, provided the parties intended to be bound.⁴⁵ Similarly, in *Shakti Bhog Foods Ltd. v. Kola Shipping Ltd.*, the Delhi High Court noted that contract formation through email exchanges constitutes a valid agreement.⁴⁶ These judgments demonstrate a purposive and technologically adaptive interpretation of Sections 2 and 10.

However, complexities arise in identifying when and where the contract is concluded—questions traditionally resolved by analysing the time and place of communication. In a digital setting, these elements may involve international servers, automated responses, and time-stamped logs, making legal determination more complex.

5.2. COMMUNICATION RULES: SECTIONS 3 AND 4

Sections 3 and 4 of the Contract Act prescribe rules for the communication of proposals, acceptances, and revocations. Section 4 stipulates that communication of an acceptance is complete when it is put in a course of transmission to the proposer.⁴⁷ Traditionally applied to postal communication, this doctrine presents interpretational challenges in the digital realm, where communication occurs instantaneously and often asynchronously.

For instance, if an acceptance email is sent but not received due to server failure, is the contract deemed to be formed? These ambiguities necessitate judicial or legislative clarification. Courts in other jurisdictions, such as the UK and the US, have developed nuanced doctrines to address these concerns. India must similarly evolve jurisprudential tools that address the intricacies of electronic communication.

5.3. FREE CONSENT AND COERCION: SECTIONS 13–19

The Contract Act emphasises that all agreements must be based on free consent.⁴⁸ Sections 13 to 19 lay down provisions regarding coercion, undue influence, fraud, misrepresentation, and mistake. In the context of e-contracts, this principle is particularly significant due to concerns about click-through or browse-wrap agreements, where consumers often accept terms without reading them.

The validity of consent in such cases is questionable, especially when the user has no opportunity to negotiate terms. While Indian courts have not explicitly ruled on this issue, U.S. courts have found that enforceability depends on whether the user had reasonable notice of the terms.⁴⁹ In India, these concerns could invoke doctrines of procedural unconscionability or undue influence under Section 16 of the Contract Act.

Furthermore, the concept of free consent is tested when automated systems or bots are used to form contracts. Such systems may lack the legal capacity or intention to enter into contracts, raising novel concerns under Section 10 of the Act. This issue is further complicated in smart contracts, where performance is automatically triggered without any scope for renegotiation, potentially violating the principle of mutual understanding and consent.

5.4. COMPETENCY TO CONTRACT: SECTION 11

Section 11 provides that parties to a contract must be competent—i.e., of majority age, of sound mind, and not disqualified by law.⁵⁰ In e-contracts, establishing the identity and competency of the contracting party poses significant challenges. Many digital platforms do not implement robust age-verification mechanisms, raising questions about the enforceability of contracts entered into by minors.

This issue is particularly salient in consumer-centric platforms such as e-commerce, gaming, and social media, where minors may click “I Agree” without parental supervision. In *Mohori Bibee v. Dharmodas Ghose*, the Privy Council ruled that contracts entered into by minors are void ab initio⁵¹. Although this case predates e-contracts, its rationale remains

applicable to modern digital agreements involving underage users.

5.5. LAWFUL CONSIDERATION AND OBJECT: SECTIONS 23–24

Sections 23 and 24 of the Contract Act stipulate that contracts must be made for lawful consideration and with lawful objects.⁵² In digital settings, consideration may take the form of payment, subscription, or even data sharing. For example, “freemium” services often require users to provide personal data in exchange for access, raising questions about whether such data qualifies as valid consideration.

Some scholars argue that in the digital economy, user data constitutes a form of economic value and can serve as a form of consideration.⁵³ While Indian jurisprudence has yet to pronounce conclusively on this point, courts in other jurisdictions have recognised data exchange as a valid contractual element. This development necessitates a reinterpretation of Section 2(d) in light of the realities of the data economy.

5.6. CHALLENGES IN AUTOMATED AND SMART CONTRACTS

Smart contracts—automated digital contracts that self-execute upon fulfilment of coded conditions—pose a unique challenge. They often operate without human intervention, and their legal status under Indian contract law remains unclear. The rigid performance mechanism in smart contracts may conflict with traditional doctrines of equity, force majeure, or impossibility, as outlined in Sections 32 and 56 of the Contract Act.⁵⁴

Moreover, smart contracts may not offer users the opportunity to understand or consent to terms in a meaningful way, raising issues under Sections 13 and 19. Until Indian courts or legislators issue guidance, smart contracts will remain in a legal grey zone under existing contract law.

Despite being enacted in the 19th century, the Indian Contract Act, 1872, is sufficiently broad and flexible to accommodate most e-contracts, provided courts adopt purposive and technologically informed interpretations. Key provisions on offer, acceptance, consent, and consideration can be extended to digital contexts with minor jurisprudential development. However, the rise of algorithmic contracts, AI-mediated negotiations, and cross-border data exchanges highlights the need for legislative reform or authoritative guidelines to ensure that the law remains effective, fair, and predictable in the digital age.

6. JUDICIAL RESPONSE IN INDIA

Indian courts have gradually begun to confront the legal complexities arising from electronic contracts (e-contracts), particularly in the absence of explicit statutory provisions under the Indian Contract Act, 1872 (hereinafter referred to as the “Contract Act”). Through a series of rulings, the Indian judiciary has developed a jurisprudential framework that applies traditional contractual principles to digital interactions. Although the volume of authoritative case law remains limited compared to jurisdictions such as the United States or the United Kingdom, Indian courts have demonstrated a progressive and purposive approach in recognising the legitimacy of e-contracts, particularly in the context of email correspondence, online transactions, and digital signatures.

6.1. RECOGNITION OF E-CONTRACTS FORMED VIA EMAIL

One of the earliest and most influential Indian decisions addressing digital contract formation is

Trimex International FZE Ltd. v. Vedanta Aluminium Ltd.⁵⁵ In this case, the parties had negotiated the terms of a bauxite supply agreement via email but had not executed a formal written contract. The Supreme Court of India held that a binding contract can be formed through a chain of emails, provided there is a consensus ad idem and an intention to create legally binding relations.⁵⁶

The Court emphasised that the requirement of formal execution is not mandatory where the terms have been clearly communicated and accepted electronically. This decision reflects the judiciary’s willingness to extend the principles of offer, acceptance, and intention—found in Sections 2 and 10 of the Contract Act—to digital mediums.⁵⁷ Importantly, it affirmed that digital correspondence can amount to legally enforceable contracts, even in the absence of a physical signature.

6.2. VALIDITY OF ELECTRONIC SIGNATURES AND AUTHENTICATION

In *Bharat Sanchar Nigam Ltd. v. BPL Mobile Cellular Ltd.*, the Supreme Court acknowledged the legitimacy of digital documents and electronic communications in business transactions.⁵⁸ The Court did not directly address e-contract formation but upheld the evidentiary value of electronically generated records, relying in part on the Information Technology Act, 2000 (hereinafter “IT Act”)⁵⁹.

Sections 3 and 5 of the IT Act validate the use of electronic signatures, establishing parity with handwritten signatures under certain conditions.⁶⁰ Courts have upheld this equivalence, thus enabling the enforceability of contracts authenticated through digital means.

However, Indian courts have yet to adjudicate on disputes specifically involving cryptographic signatures used in blockchain smart contracts or AI-generated consents. As such, the interpretation of “authentication” remains somewhat conservative and focused on traditional digital mechanisms, such as password-based or Aadhaar-based e-signatures.

6.3. CONSUMER PROTECTION AND STANDARD FORM CONTRACTS

Another area in which Indian courts have addressed digital agreements is through the prism of consumer protection and standard form contracts, especially in e-commerce settings. Although not specific to e-contracts per se, these rulings have implications for click-wrap and browse-wrap agreements.

In *HDFC Bank Ltd. v. Balwinder Singh*, the Punjab and Haryana High Court noted that the bank could not enforce liability on the customer without proving that proper authentication and consent had occurred through the bank’s digital platform.⁶¹ This ruling highlighted the burden on digital service providers to demonstrate valid consent and communication in online agreements.

Similarly, in *Google India Pvt. Ltd. v. Visaka Industries*, the Telangana High Court considered the terms and conditions of an online platform, indicating that unilateral imposition of terms—without adequate notice or opt-in consent—would not bind users.⁶² These cases signal judicial concern about the unequal bargaining power and information asymmetry inherent in many e-contracts, particularly those in browse-wrap formats.

6.4. GAPS AND INCONSISTENCIES IN JUDICIAL RESPONSE

Despite these progressive developments, notable gaps remain in Indian jurisprudence regarding e-contracts. For example, there is limited guidance on:

- **Browse-wrap enforceability:** Unlike U.S. courts that have developed robust standards for enforceability based on reasonable notice and manifestation of assent⁶³ Indian courts have yet to address this directly.
- **Smart contracts:** No Indian court has adjudicated on the enforceability of blockchain-based smart contracts. The absence of a case law framework for algorithmic agreements creates legal uncertainty, particularly regarding the intention, capacity, and revocability of such agreements.
- **Jurisdictional issues:** With e-contracts being concluded across multiple jurisdictions, courts have not settled the matter of territorial jurisdiction in digital contracts, although existing principles under the Code of Civil Procedure, 1908 and Section 20 of the Contract Act are occasionally invoked.

These lacunae suggest the need for legislative clarification or authoritative judicial pronouncements to offer greater certainty.

6.5. THE WAY FORWARD: A ROLE FOR JUDICIAL ACTIVISM?

Given the rapid evolution of digital contracting technologies, the Indian judiciary may play a pivotal role in shaping the legal landscape through purposive interpretation. By extending doctrines of free consent, good faith, and equitable relief into the digital domain, courts can ensure the Contract Act remains flexible and responsive to new commercial realities. Importantly, judicial intervention must strike a balance between innovation and the protection of vulnerable digital users, especially consumers, minors, and first-time internet users.

The Indian judiciary has made significant strides in acknowledging and adapting to the realities of e-contract formation. While key rulings affirm the enforceability of digital agreements, the current body of jurisprudence lacks the depth, consistency, and technological specificity necessary for a comprehensive legal regime. As the volume and complexity of e-contracts increase, a more proactive and coherent judicial response—complemented by legislative action—will be essential to uphold contractual justice in the digital era.

7. COMPARATIVE LEGAL PERSPECTIVES

The global nature of electronic commerce and cross-border digital transactions necessitates a comparative approach to e-contract regulation. While the Indian Contract Act, 1872 (hereinafter referred to as the “Contract Act”) provides the foundational legal framework for contracts in India, it was enacted in a pre-digital era and lacks specific provisions addressing electronic contracts (e-contracts). In contrast, several jurisdictions—including the United States, the United Kingdom, the European Union, and Singapore—have developed statutory frameworks and judicial principles that explicitly recognise and regulate e-contracts. This section explores these frameworks and extracts relevant lessons for India’s evolving e-contract jurisprudence.

7.1. UNITED STATES: UETA AND E-SIGN ACT

The United States offers one of the most comprehensive legal regimes for e-contracts through two complementary legislations: the Uniform Electronic Transactions Act (UETA) and the Electronic Signatures in Global and National Commerce Act (E-SIGN Act)⁶⁴. UETA, adopted by most U.S. states, provides that electronic records and signatures carry

the same legal force as paper documents and ink signatures, provided both parties consent to electronic transactions⁶⁵.

The E-SIGN Act, a federal statute, reinforces UETA by confirming that electronic signatures and contracts “may not be denied legal effect, validity, or enforceability solely because it is in electronic form.”⁶⁶ It emphasises party autonomy, requiring affirmative consent before electronic formats can be used.

Judicially, U.S. courts have developed nuanced doctrines around click-wrap, browse-wrap, and scroll-wrap contracts. For instance, in *Nguyen v. Barnes & Noble Inc.*, the Ninth Circuit refused to enforce a browse-wrap agreement due to a lack of conspicuous notice.⁶⁷ The decision reinforced the principle that enforceability depends on reasonable notice and the manifestation of assent, both of which are crucial in digital contracting.

Relevance for India: India could adopt a legislative approach similar to the U.S. by explicitly recognising that electronic records and digital signatures fulfil the traditional requirements of “writing” and “signing.” Additionally, the consent-centric model of E-SIGN provides valuable guidance on ensuring that obscure or non-negotiable digital terms do not bind users without clear awareness.

7.2. UNITED KINGDOM: THE ELECTRONIC COMMUNICATIONS ACT AND COMMON LAW ADAPTATION

In the United Kingdom, the Electronic Communications Act 2000 and the eIDAS Regulation (while the UK was part of the EU) offer a legal foundation for recognising electronic communications and signatures.⁶⁸ However, much of the UK’s treatment of e-contracts is based on common law, where courts apply traditional contract doctrines to digital scenarios.

For example, in *Entores Ltd. v. Miles Far East Corp.*, the Court of Appeal held that contracts via instantaneous communication (such as telex) are formed when and where the acceptance is received, not when it is sent.⁶⁹ This principle has been extended to emails and other forms of electronic messaging. Similarly, in *Brinkibon Ltd. v. Stahag Stahl*, the House of Lords emphasised that no universal rule applies to modern communication systems and each case must be examined in its factual matrix.⁷⁰

UK courts also recognise the validity of click-wrap agreements, but scrutinise browse-wrap contracts more cautiously, in line with the user’s opportunity to review and accept terms.

Relevance for India: The UK model demonstrates how courts can adapt common law doctrines to accommodate new technologies, even in the absence of detailed statutory provisions. India, which shares a common law tradition, could adopt similar interpretive flexibility, particularly in dealing with instantaneous communication and jurisdictional issues in e-contracts.

7.3. EUROPEAN UNION: EIDAS REGULATION AND CONSUMER-ORIENTED FRAMEWORK

The EU Regulation No. 910/2014 on electronic identification and trust services for electronic transactions in the internal market (eIDAS Regulation) establishes a harmonised framework for electronic identification and signatures.⁷¹ It distinguishes between three types of electronic signatures—basic, advanced, and qualified—each with ascending levels of legal presumptions and security.

Moreover, the EU Consumer Rights Directive requires that consumers be provided with clear, comprehensive information before entering into online contracts.⁷² The Directive prohibits default pre-ticked boxes and mandates that any additional charges must be explicitly consented to, aiming to ensure proper informed consent in digital transactions.

The General Data Protection Regulation (GDPR) complements this framework by treating personal data exchanged during contract formation as a protected legal interest.⁷³

Relevance for India: The EU approach is notably consumer-protective. Indian legislation could benefit from integrating GDPR-like protections to ensure that data collected during e-contracts is handled lawfully. Moreover, consumer protection authorities and courts in India could adopt EU standards on pre-contractual transparency to mitigate the risks associated with one-sided digital agreements.

7.4. SINGAPORE: THE ELECTRONIC TRANSACTIONS ACT

Singapore’s Electronic Transactions Act (ETA) 2010, modelled on the UNCITRAL Model Law on Electronic Commerce, provides a robust legislative framework for recognising the formation and enforceability of e-contracts.⁷⁴ The ETA gives legal recognition to electronic records and signatures, and explicitly applies traditional contract law to digital transactions.

The law also allows smart contracts to be legally enforceable, provided they fulfil the necessary elements of contract formation—offer, acceptance, intention, and consideration. Singaporean courts have also adopted pro-innovation approaches, giving confidence to the fintech and e-commerce sectors.

Relevance for India: Singapore’s proactive legal recognition of smart contracts provides a roadmap for India’s eventual

policy and legislative engagement with blockchain-based agreements. India's current legal vacuum regarding smart contracts could be addressed by adopting model provisions from Singapore or the UNCITRAL.

Comparative analysis reveals that leading jurisdictions have taken both legislative and judicial steps to accommodate the realities of digital contracting. While the Indian Contract Act, 1872, continues to be applied to e-contracts, its lack of specificity can be supplemented by interpretive innovation or legislative reform inspired by global best practices. Jurisdictions such as the U.S., the UK, the EU, and Singapore offer valuable lessons in ensuring legal certainty, consumer protection, and adaptability in an increasingly digitised economy. India must similarly evolve its legal infrastructure to meet the challenges and opportunities posed by the digital contracting era.

8. CHALLENGES AND THE WAY FORWARD

The legal recognition of electronic contracts (e-contracts) in India, under the Indian Contract Act, 1872 (hereinafter referred to as the "Contract Act") and the Information Technology Act, 2000 (hereinafter referred to as the "IT Act"), represents a significant step toward modernising contract law in the digital age. However, the application of 19th-century statutory principles to 21st-century technologies has resulted in doctrinal ambiguities, practical difficulties, and enforcement gaps. This section identifies key challenges in the governance of e-contracts in India and offers reform-oriented recommendations to ensure that digital transactions remain efficient, equitable, and legally certain.

8.1. KEY CHALLENGES IN THE REGULATION OF E-CONTRACTS

8.1.1. DOCTRINAL OBSOLESCENCE OF THE CONTRACT ACT

The Contract Act, enacted in 1872, was not designed with digital communications or automated transactions in mind. Core provisions such as offer, acceptance, consent, and performance (Sections 2– 10) are based on physical presence, paper documentation, and manual negotiation⁷⁵. Although courts have extended these concepts to emails and websites, significant uncertainty remains in applying these doctrines to complex digital formats, such as smart contracts, machine-to-machine (M2M) agreements, and AI-mediated negotiations.⁷⁶

The lack of explicit statutory language recognising the electronic medium as equivalent to physical documentation (beyond the IT Act) contributes to interpretational friction.

8.1.2. CONSENT AND INFORMATION ASYMMETRY

A recurring issue in digital contracting is a lack of meaningful consent, especially in click-wrap and browse-wrap agreements. Most users do not read or understand the extensive terms and conditions presented to them in standardised online contracts.⁷⁷ As a result, these contracts may violate the spirit of Section 13 of the Contract Act, which requires free and informed consent.

Moreover, the unequal bargaining power between consumers and large platforms raises concerns of procedural unconscionability, particularly when essential clauses (e.g., arbitration, waiver of rights) are buried in fine print.⁷⁸ Yet Indian courts have not uniformly applied doctrines of unfair contract terms to e-contracts.

8.1.3. JURISDICTIONAL AMBIGUITIES AND CROSS-BORDER ENFORCEMENT

E-contracts often involve transacting parties across national borders, invoking complex questions of jurisdiction, governing law, and enforcement. The Contract Act is silent on issues of cross-border applicability, and while the Code of Civil Procedure, 1908, provides some guidance, the lack of clarity creates difficulties in dispute resolution.

For instance, determining the "place of contract" under Section 4 of the Contract Act—originally framed for postal communication—becomes problematic when contracts are executed over cloud-based platforms or blockchain networks.⁷⁹ Without harmonised rules on international e-commerce and digital jurisdiction, enforcement remains inconsistent and cumbersome.

8.1.4. AUTHENTICATION AND EVIDENTIARY ISSUES

Although the IT Act legitimises digital signatures and electronic records (Sections 3 and 5), challenges remain in proving the authenticity and authorship of e-contracts.⁸⁰ Cases involving impersonation, fraud, or non-repudiation highlight the vulnerabilities of current authentication mechanisms, especially when contracts are concluded via unsecured email or messaging applications.

Indian courts have yet to establish a uniform standard for accepting electronically signed contracts as primary evidence under the Indian Evidence Act, 1872. The lack of judicial consensus contributes to legal uncertainty.

8.1.5. ABSENCE OF A REGULATORY FRAMEWORK FOR SMART CONTRACTS

Smart contracts, which self-execute on blockchain platforms, operate outside the traditional contract framework.⁸¹ They often lack human involvement post-deployment, raising questions about intention, capacity, and consent—key prerequisites under the Contract Act.

India has not yet legislated on smart contracts, unlike jurisdictions such as Singapore, which explicitly validate them under the Electronic Transactions Act.⁸² In the absence of clear legal treatment, parties relying on smart contracts face unpredictability and limited recourse.

8.2. THE WAY FORWARD: RECOMMENDATIONS FOR REFORM

8.2.1. LEGISLATIVE REFORM OF THE INDIAN CONTRACT ACT

The most fundamental step would be a comprehensive amendment to the Contract Act, expressly recognising e-contracts and accommodating emerging technologies. Key reforms should include:

- Incorporation of definitions such as “electronic contract,” “smart contract,” and “automated performance.”
- Explicit provisions regarding offer, acceptance, and communication via electronic means.
- Statutory presumptions for the validity of digital records and signatures.

Such amendments could mirror global standards, such as the UNCITRAL Model Law on Electronic Commerce (1996) and the Singapore ETA, which offer language adaptable to India’s legal framework.⁸³

8.2.2. INTRODUCTION OF E-CONTRACT STANDARDS AND GUIDELINES

The Ministry of Electronics and Information Technology (MeitY), in collaboration with legal bodies, could formulate e-contract guidelines for platforms, consumers, and regulators. These could address:

- Minimum disclosure requirements for digital terms.
- Format and visibility standards for online consents.
- Default jurisdictional clauses for digital contracts.

This regulatory approach would complement the Contract Act without necessitating extensive legislative changes, thereby enhancing compliance in the short term.

8.2.3. JUDICIAL INNOVATION AND DOCTRINAL DEVELOPMENT

Courts must adopt a technologically informed approach to interpreting contract principles. Precedents, such as Trimex International FZE Ltd., demonstrate that Indian courts can creatively apply Section 10 to digital contexts.⁸⁴ However, more proactive engagement is needed in:

- Determining enforceability of wrap agreements.
- Applying doctrines of unconscionability to standard e-contracts.
- Establishing legal tests for digital signatures and smart contracts.

Dedicated cyber law benches in High Courts could accelerate doctrinal development and ensure consistency in adjudication.

8.2.4. CROSS-BORDER HARMONISATION AND MODEL LAW ADOPTION

India should consider ratifying or aligning with international instruments, such as the UNCITRAL Model Law on Electronic Signatures and the Hague Convention on Choice of Court Agreements. These frameworks provide rules for:

- Recognition of foreign digital signatures.
- Jurisdiction in international e-commerce.
- Harmonisation of contract interpretation across borders⁸⁵.

Such alignment would enhance the enforceability of Indian e-contracts abroad and reduce transactional uncertainty.

8.2.5. AWARENESS AND CAPACITY BUILDING

Ultimately, stakeholders—including businesses, consumers, and legal professionals—must be educated about their rights and responsibilities within the digital contract ecosystem. Workshops, certification programs, and inclusion of digital contracting in legal education curricula are essential to strengthen institutional capacity.

The digital revolution has fundamentally altered how contracts are created, performed, and enforced. While India has made significant strides through the IT Act and judicial recognition of e-contracts, significant doctrinal, regulatory, and procedural challenges remain. Legislative reform of the Contract Act, combined with interpretative innovation and policy development, is essential to ensure that the legal infrastructure keeps pace with technological change. A modern, user-centric, and globally harmonised e-contract regime is no longer a luxury but a necessity for India's digital economy.

9. CONCLUSION AND POLICY RECOMMENDATIONS

The Indian Contract Act, 1872, though historically resilient and conceptually robust, was drafted long before the advent of digital communications, artificial intelligence, and blockchain-based interactions. As commerce and contractual engagement increasingly migrate into digital realms, the Act's classical definitions of offer, acceptance, consent, and consideration are strained by the weight of modern technological realities. While courts have proactively interpreted e-contracts within the contours of traditional principles—particularly through judgments recognising contracts concluded via email and digital platforms—there remains an urgent need for legislative modernisation and doctrinal clarity.

India's current approach, reliant on piecemeal judicial adaptation and limited provisions in the Information Technology Act, 2000, cannot sustainably accommodate the complexity and scale of contemporary electronic transactions. Without legislative intervention, ambiguities surrounding the enforceability of click-wrap and browse-wrap contracts, jurisdictional scope, smart contracts, and digital authentication will continue to undermine legal certainty.

9.1. POLICY RECOMMENDATIONS

- **Legislative Reform:** Amend the Indian Contract Act to explicitly recognise e-contracts, smart contracts, and digital performance mechanisms in alignment with UNCITRAL Model Laws.
- **Consumer Protection Measures:** Implement statutory requirements for transparency in online contracts, including standardised disclosures and precise consent mechanisms.
- **Judicial Training and Bench Specialisation:** Establish specialised cyber law benches in High Courts to ensure consistent adjudication of digital contract disputes.
- **Cross-Border Harmonisation:** Accede to or align with international treaties and model laws to enhance cross-border enforceability and predictability.
- **Digital Literacy and Legal Awareness:** Promote education among consumers and businesses regarding digital contracting rights and obligations.

In conclusion, India must act decisively to integrate technology-neutral, principle-based reforms into its contract law, thereby fostering trust, innovation, and legal certainty in the digital economy.

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